

### **Dr. Andreas Pauls appointed new Head of Sales at itelligence AG**

Frankfurt, January 2, 2004 - Dr. Andreas Pauls (39) has been appointed new Head of Sales at the SAP Business Unit Germany and Austria of itelligence AG with effect from January 1, 2004. His many years of experience in the system and consulting industry with a strong focus on the SME segment as well as his international business experience eminently qualify Dr. Pauls for this position.

Dr. Andreas Pauls has joined itelligence AG from SSA Global Technologies, formerly BAAN, where he was responsible for sales and marketing as the Director Sales New Business. Previously, he held the position of EMEA Director at the Dutch BAAN partner HSO. After studying mechanical engineering and taking a PhD at the Laboratory for Machine Tools and Production Engineering of RWTH Aachen, Dr. Andreas Pauls started his professional career in 1991 as the Head of Production Organization at a joint-venture of IBM Deutschland GmbH and Hella KG Hueck & Co. He then joined Baan Germany as a consulting manager.

Dr. Andreas Pauls is married and has two children.

Service for editors:

Use the image service of itelligence AG. At <http://www.itelligence.de/presse/pressebilder.php> you will find a printable photo of Dr. Andreas Pauls.

#### **About itelligence AG:**

**itelligence AG is a leading international full-service provider for SAP employing some 1,100 highly qualified employees at 37 branches in 17 countries. As a mySAP.com Channel, Service and Support Alliance as well as Hosting Partner and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions. In 2002, itelligence AG generated total sales of EUR 168.5 million.**