

Conference on the reduction of IT costs

Methodologies from the definition of strategic objectives to the implementation of measurable targets

Frankfurt, June 11, 2003 - Five German manufacturers of software and hardware and providers of IT services (SAP, SuSE, Fujitsu Siemens Computers, Comline and itelligence) will organize a cross-industry conference on the reduction of IT costs in June 2003. The conference, which will take place at two locations in Germany, covers methodologies from the definition of strategic objectives to the implementation of measurable targets.

At this conference, the five companies will recommend coordinated methodical approaches for the initiation and implementation of IT projects. The individual subjects addressed are cost reduction by means of Linux and SAP DB, the use of the SAP Solution Manager for the implementation and operation of SAP systems, the potential of the new SAP Exchange Infrastructure (SAP XI) and cost savings through FlexFrame, the new hardware concept of Fujitsu Siemens Computers.

“TCO issues and higher productivity through IT solutions are a top priority of mid-sized enterprises as well. Our new FlexFrame concept enables us to make a vital contribution to the reduction of IT costs and efficiency increases,” Hans-Dieter Wysuwa, Head of the Small & Medium Enterprise and Channel Line of Business of Fujitsu Siemens Computers GmbH, summarizes the challenge faced by many companies. “Methodical approaches are an important success factor for projects. Measurable targets and a target-oriented, transparent consulting approach decide about a project’s success.”

Markus Kellermeyer, Manager of the Technology Consultants Line of Business of itelligence AG, explains the current trend: “Companies are eager to identify and realize any cost-saving potentials in the area of IT. According to a Gartner survey, interfaces cost some EUR 10,000 per year and interface. This offers a savings potential many companies have not even thought of.” The compact trade conference helps executives discover such potential savings by means of practical examples and sample calculations. At the end of the event, there will be time for discussion and an exchange of information between the conference participants.

Press release: Conference on the reduction of IT costs

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The attendance fee for the conference on the reduction of IT costs is EUR 100 per person.

The conference on the reduction of IT costs - methodologies from the definition of strategic objectives to the implementation of measurable targets

will take place on:

June 24, 2003 in Walldorf

June 26, 2003 in Munich

Further information can be found on the websites of the five companies.

The registration form can be downloaded at

http://www.itelligence.de/termine/pdf/fachk_kostenred_anmeldung.pdf.

Please do not hesitate to e-mail Georg Veismann (georg.veismann@itelligence.de) should you have any questions regarding this event.

About itelligence AG:

itelligence AG is a leading international full-service provider for SAP employing some 1,380 highly qualified employees at 44 branches in 19 countries. As a mySAP.com Channel, Service and Support Alliance as well as Hosting Partner and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions and individual software solutions. In 2002, itelligence AG generated total sales of EUR 168.5 million (ISIN DE 000 730 040 2).

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