

itelligence implements SAP Business One on Fujitsu Siemens Computers servers

Frankfurt, February, 25, 2003 – Fujitsu Siemens Computers and itelligence AG will join forces to market SAP Business One solutions to small and mid-sized enterprises from February 2003. itelligence, a full-service provider for SAP, and Fujitsu Siemens Computers have announced an intensification of their strategic partnership in this market segment. From February 2003, the two companies will offer SAP's SME solution, SAP Business One, bundled with Fujitsu Siemens servers throughout Germany. By intensifying its cooperation with Fujitsu Siemens, itelligence has won another strong hardware partner enabling the company to tap the huge potential of the SME market. Market leader, Fujitsu Siemens Computers, will market SAP Business One through its SME channel. The two companies expect a rapid penetration of the German market.

SAP Business One has been specifically developed for small and mid-sized enterprises and is only sold and installed through the indirect channel. The full-service provider, itelligence, is among the SAP partners selected to implement SAP Business One already during the pilot phase, e.g. at OSRAM Light Consulting, a subsidiary of OSRAM GmbH.

The bundle announced today comprises a Fujitsu Siemens Computers Primergy server C 150, three SAP Business One user licences and 10 days for training and the customization of the SAP Business One solution. A low-cost four-week trial version allows companies to test the offer. For further information, please visit: www.smarteprobefahrt.de.

“We are very pleased about the new distribution agreement. Our extensive cooperation with itelligence, is another step in our indirect distribution strategy. It enables us to push ahead our penetration of the SME market by recruiting more resellers to market our proven high-quality products and to expand our position in this segment,” said Hans-Dieter Wyses, head of SME and Channel.

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SAP solutions on Intel architecture are experiencing solid growth. "SAP solutions are widely used and provide the basis for dynamic collaboration across all company processes," said Mike Fister, Senior Vice President and General Manager of Intel's Enterprise Platforms Group. For small and mid-sized enterprises, it is also becoming increasingly attractive to implement an entry solution such as SAP Business One and Intel-based systems as a solid foundation for their business.

About Fujitsu Siemens Computers:

Fujitsu Siemens Computers is the leading European computer company. Serving the needs of large corporations, small- to medium-sized enterprises and consumers the company operates in all key markets across Europe, the Middle East and Africa. It offers a unique choice of world-class computer technology and innovative IT infrastructure solutions. Embedded in a global cooperation, Fujitsu Siemens Computers takes advantage of the strengths and the innovative power of its parent companies Fujitsu Limited and Siemens AG.

"Powering the Information Age" is the company's vision. Fujitsu Siemens Computers will enable people to freely access information and services anywhere and at any time with world-leading products, services and solutions, thus ensuring people's success within a knowledge-based society. The strategic direction is focused on Mobility and Business Critical Computing as the key drivers of the Information Age in the 21st century.

The company offers everything for enterprise computing, ranging from best-in-class Intel- and Unix-based servers to mainframes and enterprise storage solutions. It is also one of the leading providers of mobile computing products, PCs and workstations to business customers, and is the No. 1 supplier of computers in Europe for home users. For further information, please visit www.fujitsu-siemens.com.

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About Intel:

Intel, the world's largest chip maker, is also a leading manufacturer of computer, networking and communications products.

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About itelligence AG:

itelligence AG is a leading international full-service provider for SAP employing some 1,450 highly qualified employees at 44 branches in 19 countries. As a mySAP.com Channel, Service and Support Alliance as well as Hosting Partner and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions and individual software solutions. In 2001, itelligence AG generated total sales of EUR 182.9 million (ISIN DE 000 730 040 2).

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