

### **Automotive supplier chooses itelligence**

### **Full SAP introduction at Franz Kiel implemented by itelligence AG**

Bielefeld, November 16, 2004 - Franz Kiel GmbH & Co. KG, Nördlingen, a leading manufacturer of seating systems for local public transport and coaches in Europe, is migrating its complete company software to it.automotive and it.engine, the SAP All-in-One-based solutions from itelligence AG. Employing 550 people, Franz Kiel GmbH & Co. GmbH, a fast growing medium-sized company with branches in France, the Netherlands, Poland and Turkey, generated sales of approx. € 60 million in 2003. Far more than half of the seating systems produced in Germany are exported.

In September, the itelligence consultants began to migrate the company software to it.automotive and it.engine. Preparations for rolling out the vertical solutions to Poland and the Netherlands were started at the same time. The Financial Accounting, Controlling and Human Resources modules are scheduled to go productive in Germany as of January 1, 2005.

The full SAP introduction means that Franz Kiel will replace a variety of legacy systems, thus putting its internal processes on a consistent data basis. The advantages for the company include more cost-efficient data storage, reduced hardware costs and increased productivity. Franz Kiel and itelligence have chosen the latest SAP technologies such as DIMP 4.71 and the Unicode character set, Product Life-Cycle Management (PLM) with document management on distributed content management servers and AutoCAD integration. it.engine's variant configurator will greatly reduce the number of article data at Franz Kiel. Moreover, the integrated EDI connection will ensure that data is exchanged automatically within the company as well as with customers and suppliers.

Says Jörg Stadali, Project Manager and Commercial Manager at Franz Kiel GmbH & Co. KG, "I am convinced that itelligence AG is just the right consultant and SAP partner for implementing our international project. We believe that it.automotive and it.engine are safe investments and expect our consultants to offer solid SAP know-how while at the same time ensuring swift, flexible implementation of the project."

**itelligence AG press release**

**Automotive supplier chooses itelligence**

**Full SAP introduction at Franz Kiel implemented by itelligence AG**

**About itelligence AG:**

**itelligence AG is a leading international full-service provider for SAP employing some 950 highly qualified employees in 15 countries and in 4 regions (America, Western Europe, Eastern Europe and Germany/Austria). As a mySAP Business, Service and Support Alliance as well as Global Partner Hosting and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions. In 2003, itelligence AG generated total sales of EUR 145,6 million.**

Public Relations:  
Silvia Dicke  
Tel: ++49 (0) 521-91448 107  
Fax: ++49 (0) 521-91445 201  
silvia.dicke@itelligence.de

itelligence AG  
Königsbreede 1  
33605 Bielefeld  
<http://www.itelligence.de>